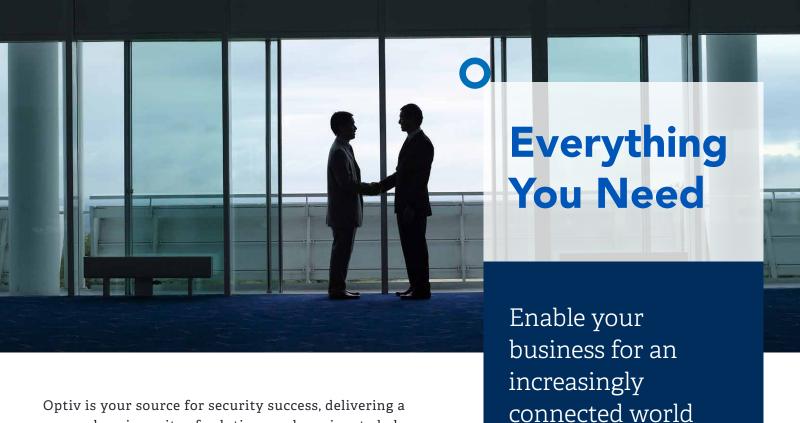
CAPABILITIES BRIEF Palo Alto Networks





Optiv is your source for security success, delivering a comprehensive suite of solutions and services to help enterprise-class organizations plan, build and run effective security systems and programs. We combine extensive expertise, field experience and research with powerful partnerships with industry leaders like Palo Alto Networks to help our clients achieve their security objectives.

PALO ALTO NETWORKS EXPERIENCE

- > Over 200 Palo Alto Networks Certifications
- 175 trained and certified solution architects and consultants
- > 27 expert-level Palo Alto Networks focused consultants
- > Completed over 150 projects in the 2015
- 154 ACE (Accredited Configuration Engineers), 52 CNSE (Certified Network Security Engineers) and 16 PSE (Palo Alto Networks-Accredited Systems Engineers)

KEY FACTS

- , **1,500+** Employees
- **100+** Services
- **350+** Technology Partners
- , 730+ Security Consultants
- > **250+** Dedicated Client Managers
- 2011-2014 Americas Partner of the Year
- > 2013 Application Delivery Partner of the Year
- 2011-2012 Western Region Partner of the Year



OPTIV SERVICES

Optiv provides a wide range of services for Palo Alto Networks products including resale, identification and selection, implementation and integration, optimization and support.



PLAN

IDENTIFICATION AND SELECTION

Optiv's proven approach enables you to determine the most appropriate technology for your dynamic business and technical requirements.

PROOF OF CONCEPT

We provide a limited implementation into your testing environment to validate product features and functionality, and to gain hands-on experience prior to your implementation.

DESIGN

Optiv designs your technology implementation for optimal configuration.

BUILD

QUICK START

We help you deploy Palo Alto Networks technologies into your existing environment using a standard Quick Start configuration.

IMPLEMENTATION

Optiv provides full integration services that include custom integrations, documentation and knowledge transfer.

MIGRATION

Our services help you seamlessly move from your existing platform to your new Palo Alto Networks technology, and include documentation and knowledge transfer.

RESALE

Our unique industry view provides insight into the technologies that best fit your situation, and our continuum of services complements your chosen technologies throughout their entire lifecycle.

RUN

OPTIMIZATION

Optiv's technology-specific optimization services help you ensure the effectiveness of your equipment. We provide technology recommendations as well as operational process, personnel, training and configuration recommendations.

HEALTH CHECK

Optiv offers a high-level review of your current technology solutions complete with recommendations for improvement.

INTEGRATION

Optiv technology experts integrate your new or existing information security products to create responsiveness and agility that the solutions cannot provide on their own.

UPGRADE

We help you upgrade or replace your existing hardware or software with the latest version to improve functionality and stability.

AUTHORIZED SUPPORT

Optiv's managed Authorized Support service provides you with one phone call for device support 24x7x365 with committed response times of 30 minutes or less.

PLATFORM MANAGEMENT

Optiv's managed Platform Management service complements your team 24x7x365 to maintain, monitor, resolve and protect your devices to improve your security posture.

TRAINING SERVICES

Our wide range of course topics help you meet compliance, maximize data security, manage technologies and incorporate industry best practices.



Optiv is the largest holistic pure-play cyber security solutions provider in North America. The company's diverse and talented employees are committed to helping businesses, governments and educational institutions plan, build and run successful security programs through the right combination of products, services and solutions related to security program strategy, enterprise risk and consulting, threat and vulnerability management, enterprise incident management, security architecture and implementation, training, identity and access management, and managed security. Created in 2015 as a result of the Accuvant and FishNet Security merger, Optiv is a Blackstone (NYSE: BX) portfolio company that has served more than 12,000 clients of various sizes across multiple industries, offers an extensive geographic footprint, and has premium partnerships with more than 300 of the leading security product manufacturers. For more information, please visit www.optiv.com.